

**REQUEST FOR EXPRESSIONS OF INTEREST
CONSULTING SERVICES – FIRMS SELECTION**

Republic of Serbia

The Serbia Railway Sector Modernization Project (SRSM)

Project ID No. P170868

Assignment Title:

**Technical assistance for preparation of IT Strategy and Digitalization activities for Srbija
Voz (SV)**

Reference No. SER-SRSM-QCBS-CS-22-43

For the purpose of financing Serbia Railway Sector Modernization Project, Phase 1 of the Multiphase Programmatic Approach (MPA), the International Bank for Reconstruction and Development (IBRD) and the Agence Francaise de Développement (AFD), jointly, granted to the Republic of Serbia EUR 102 million loan to support enhancing the efficiency and safety of existing railway assets and improving governance and institutional capacity of the railway sector. Republic of Serbia intends to apply part of the proceeds to payments for consulting services to be procured under this project.

Scope of Work

The objective of the assignment is to provide technical assistance to SV to support the introduction of business support through digitalization. This assignment will assist the GoS and SV to establish a Strategic Framework for Digital Transformation with comprehensive action and investment plan.

The Scope of work is divided into two activities:

- Activity 1: Current state of play and needs assessment;
- Activity 2: Strategy for IT and Digitalization activities for SV

Activity 1: The objective of this task is to analyze current level of digitalization in SV and assess realistic needs given the development trajectories in the sector and digital technology.

Task 1.1: Analyze current state of digitalization in SV

Task 1.2: Getting best practices

Task 1.3: Gap between observed and World best practices

Task 1.4: Dissemination event

Activity 2: Defining Strategy for IT and Digitalization activities for SV.

Task 2.1: Strategy framework for company digital transformation process

Task 2.2: Action plan for Digitalization activities for SV

Task 2.3: Identifying Priority activities

Task 2.4: GDPR

Task 2.5: Cybersecurity Guidelines

Task 2.6: Dissemination event

Contract duration: 10 months starting from the commencement date.

The detailed Terms of Reference for the above referenced consulting services is posted on the website of the Ministry of Construction, Transport and Infrastructure (MoCTI)

<https://mgsi.gov.rs/cir/dokumenti/serbia-railway-sector-modernization-project-srsm-it-strategy-and-marketing-strategy-sv>

The Central Fiduciary Unit (CFU) of the Ministry of Finance now invites eligible Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The Consultant firm will be selected in accordance with QCBS (Quality-and Cost-Based Selection) method set out in the World Bank's Procurement Regulations for IPF Borrowers (July 2016, revised November 2017, August 2018 and November 2020). The Client, intends to shortlist up to eight eligible firms to whom a subsequent Request for Proposals (RFP), both technical and financial, shall be sent.

The assignment will require a qualified consulting company or Joint Venture that can demonstrate extensive experience in technical assistance regarding digitalization service for the contract. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture (JV) and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected. Furthermore, Expressions of interest of JVs will be evaluated based on the composition of JV submitted, whereas the experience of other firms not included in the JV will not be considered in the evaluation. The experience of any proposed sub-consultancy shall not be included in the evaluation. Key Experts' CV are not required and will not be evaluated at the shortlisting stage.

The following shortlisting criteria will be applied to all consulting firms that have submitted EoI:

The Consulting firm must be a legal entity which is elimination criteria. Shortlisting will be based on the following criteria:

- i) **General Experience:** Experience in digitalization and communications in public sector, with at least 2 projects of IT strategy or digital transformation in the past 8 years.
- ii) **Specific Experience:** The Consultant (individual company or joint venture altogether) has implemented and successfully completed, during the last five years (from the January 2017 up to the deadline for the receipt of applications indicated below):
 - at least one (1) contracts in a field related to these Services, i.e. preparation IT strategy and/or and digital transformation plan for transport companies or large corporate entities.
- iii) **Availability of qualified experts within the organization/JV with relevant experience in the field,** such as, Business support management system specialist, Specialist for communications, etc. The firm should provide an organizational chart or list of in-house experts related to the assignment.

As a proof, the Consultant firm shall prepare a table listing following information: name of the relevant assignment, name of a firm that conducted the assignment, short scope of work, year of contract implementation, country/region, contact reference (name, e-mail, phone number).

Allocation of points:

- i. General Experience 30 points
- ii. Specific Experience 50 points
- iii. Availability of qualified experts 20 points

The attention of interested Consultants is drawn to paragraphs 3.14, 3.16 and 3.17 of the World Bank's Procurement Regulations for IPF Borrowers – Procurement in Investment Project Financing Goods, Works, Non-Consulting and Consulting Services (July 2016, revised November 2017, August 2018 and November 2020) (“the Regulations”) setting forth the World Bank's policy on conflict of interest.

Further information can be obtained at the address below during office hours 09:00 to 15:00 hours.

Expressions of interest in English language must be delivered in a written form to the email below, by **February 17, 2023, 12:00 hours, noon, local time.**

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