**REVISED**

**REQUEST FOR EXPRESSIONS OF INTEREST**

**CONSULTING SERVICES – FIRMS SELECTION**

**Republic of Serbia**

**The Serbia Railway Sector Modernization Project (SRSM)**

**Project ID No. P170868**

**Assignment Title:**

**CONSULTING SERVICES FOR THE STUDY ON RAIL MARKET POTENTIALS AND POSSIBILITIES FOR ATTRACTING MORE USERS WITH SPECIAL EMPHASIS ON INTEGRATION WITH EXISTING AND FUTURE URBAN TRANSPORT**

**Reference No. SER-SRSM-QCBS-CS-21-25**

For the purpose of financing Serbia Railway Sector Modernization Project, Phase 1 of the Multiphase Programmatic Approach (MPA), the International Bank for Reconstruction and Development (IBRD) and the Agence Francaise de Développement (AFD), jointly, granted to the Republic of Serbia EUR 102 million loan to support enhancing the efficiency and safety of existing railway assets and improving governance and institutional capacity of the railway sector. Republic of Serbia intends to apply part of the proceeds to payments for consulting services to be procured under this project.

**Scope of Work**

The objective of the Assignment is to prepare Study on passenger rail market potentials and develop a strategy for attracting more users with special emphasis on integration with existing and future urban transport. This strategy will assist: (i) the GoS to structure further support to the railway sector, (ii) railway companies to better understand passenger rail transport demand and improve their range of services; and (iii) municipalities to better connect their urban fabric to rail stations.

The Scope of Work is divided into two activities:

* Activity 1 – Assessment of perspectives for passenger rail transport and
* Activity 2 – Strategy to attract more railway users and identification of priority activities and investments with technical specification for pilot interventions

Activity 1 assumes the following tasks:

Task 1.1: Analysis of the railway passenger market and potential for the next 10 years in Serbia

### Task 1.2: Gap analysis to enable passenger rail demand

Task 1.3: Impact Analysis on Passenger Services Obligations contract

Activity 2 assumes the following tasks:

### Task 2.1: Getting best practices for the world

### Task 2.2: Analysis of the existing and planned development of urban, regions/zones transport with potential of ITD approach

### Task 2.3: Developing a Strategy framework to attract more railway users with an Action plan

### Task 2.4: Guidelines for ITD engagement

### Task 2.5: Priority activities and projects for municipalities with the potential for integration of railway with other transport modes

For the purposes of above activities, the Client will make available to the Consultant data and documents, as well as documents whose preparation is in progress:

- Data of SV and IZS related to data on traffic performance and station capacities, such as:

1. The Network Statement for the current (2022) and next year (2023),

2. Timetable for the period from 2017-2021,

3. Traffic transport instructions for the period from 2017-2021,

4. Number of transported passengers and passenger km, driving kilometers, number of trains in traffic, number of cancelled trains, as well as the condition of rolling stocks and their distribution on the network,

5. Data on conducted surveys in the period from 2017 to 2021,

6. Data on the occupancy of train according to the data from the passenger list in the period from 2017 to 2021.

- Information regarding realization ongoing and planned infrastructure projects,

- Traffic studies prepared in the previous period, which cover all basic routes on the railway network in Serbia;

- Comprehensive transport strategy, the realization of which will begin in the next period;

- Comprehensive Railway Reform Project

- Strategic and spatial documents of municipalities;

- Other relevant documents prepared for the Client in the previous period, which can facilitate and optimize the work of the Consultant for the preparation of this Study.

In case surveys are needed, the Client will support the Consultant to obtain necessary permits to conduct surveys.

**Contract duration: 18 months starting from the commencement date**.

The detailed Terms of Reference for the above referenced consulting services is posted on the website of the Ministry of Construction, Transport and Infrastructure (MoCTI) <https://mgsi.gov.rs/cir/dokumenti/serbia-railway-sector-modernization-project-srsm-study-rail-market-potentials-conuslting>

The Central Fiduciary Unit (CFU) of the Ministry of Finance now invites eligible Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The Consultant firm will be selected in accordance with QCBS (Quality-and Cost-Based Selection) method set out in the World Bank’s Procurement Regulations for IPF Borrowers (July 2016, revised November 2017, August 2018 and November 2020). The Client, intends to shortlist up to eight eligible firms to whom a subsequent Request for Proposals (RFP), both technical and financial, shall be sent.

The assignment will require a qualified consulting company or Joint Venture that can demonstrate extensive experience in Technical assistance service for the contract. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture (JV) and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected. Furthermore, Expressions of interest of JVs will be evaluated based on the composition of JV submitted, whereas the experience of other firms not included in the JV will not be considered in the evaluation. The experience of any proposed sub-consultancy shall not be included in the evaluation. Key Experts' CV are not required and will not be evaluated at the shortlisting stage.

The following shortlisting criteria will be applied to all consulting firms that have submitted EoI:

The Consulting firm must be a legal entity which is elimination criteria. Shortlisting will be based on the following criteria:

1. **General Experience:** Experience in railway sector with at least 2 policy, transport study or strategic projects in railway related sector in the past 8 years;
2. **Specific Experience:** The consultant (individual company or joint venture altogether) has implemented and successfully completed, during the last five years (from the January 2017 up to the deadline for the receipt of applications indicated below):

* at least one (1) contract in a field related to these Services, i.e. preparation strategies, transport studies or plan documents in transport field and
* At least one (1) contract in a field transport modelling of passenger transport

**iii) Availability of qualified experts within the organization/JV** with relevant experience in the field, such as, Senior (passenger) transport specialists, Senior transport economists, etc. As a proof, the Consultant firm shall provide organization chart and list of qualified experts within the firm who are relevant to the assignment.

**Allocation of points:**

1. General Experience 30 points
2. Specific Experience related to the consulting assignment 40 points
3. Availability of qualified experts within the organization/JV 30 points

The **experience and financial record of any proposed sub-consultancy shall not be included in the evaluation. Key Experts' CV are not required and will not be evaluated at the shortlisting stage.**

The attention of interested Consultants is drawn to paragraphs 3.14, 3.16 and 3.17 of the World Bank’s Procurement Regulations for IPF Borrowers – Procurement in Investment Project Financing Goods, Works, Non-Consulting and Consulting Services (July 2016, revised November 2017, August 2018 and November 2020) (“the Regulations”) setting forth the World Bank’s policy on conflict of interest.

Further information can be obtained at the address below during office hours 09:00 to 15:00 hours.

Expressions of interest in English language must be delivered in a written form to the email below, by **July 25, 2022, 12:00 hours, noon, local time**.

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